



*Bringing Quality
To Light*



Copyright © 2007
Soft-Lite LLC.
All rights reserved

WARNING

COPYRIGHTED MATERIAL

Copyright © 2006-2008 by **Soft-Lite L.L.C.** All rights reserved. This presentation also contains information and intellectual property which is copyrighted by others. No part of this presentation may be reproduced in any form or manner without the prior written permission of **Soft-Lite L.L.C.** Violators will be prosecuted.



Soft-Lite® Training Program

Elements

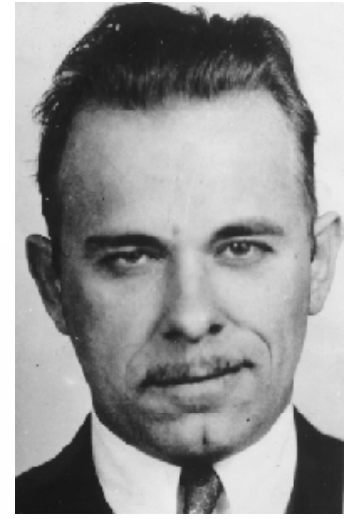
Windows

Bonnie and Clyde

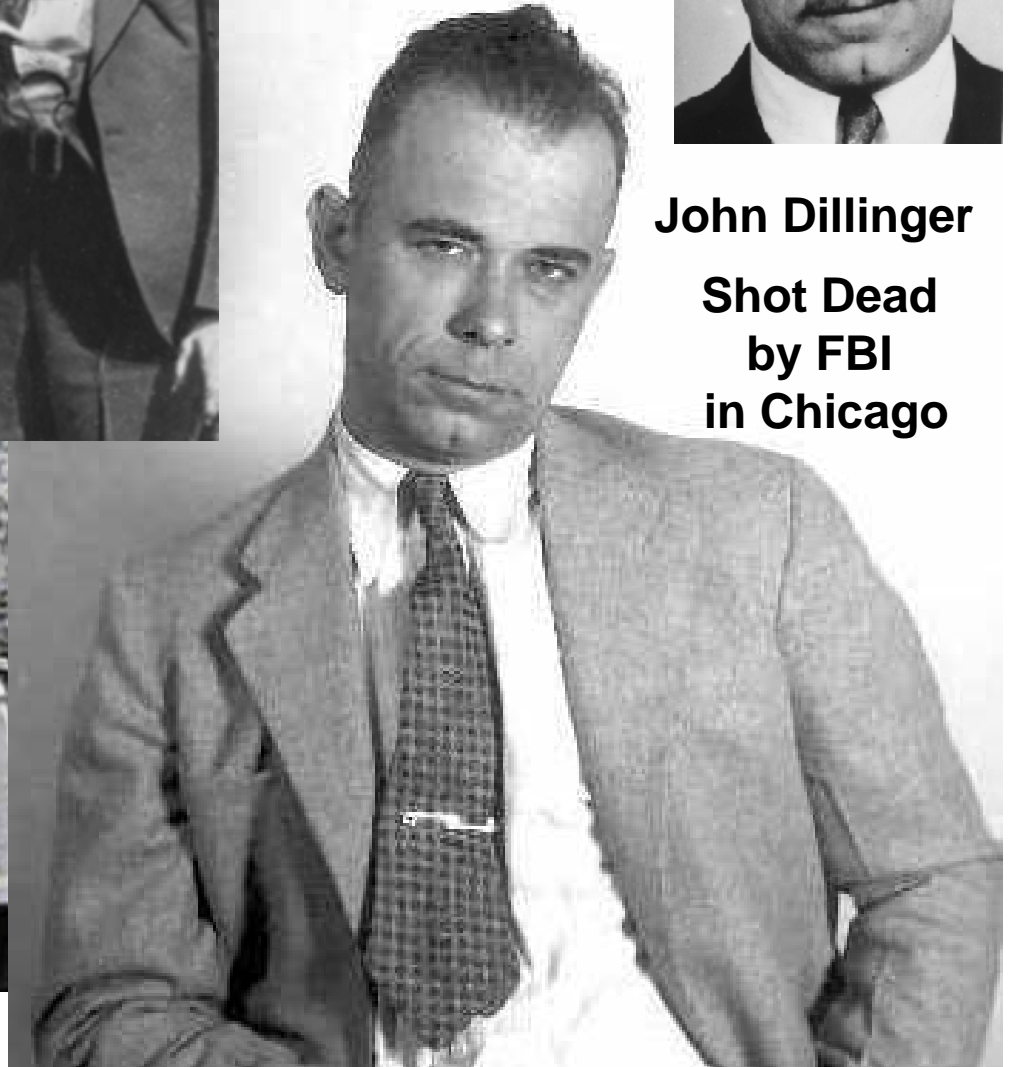


Ambushed by Texas Rangers in LA

**What Year
Was It?
1934**



**John Dillinger
Shot Dead
by FBI
in Chicago**





Top 100 Manufacturer
 1996, 1997, 1998, 1999, 2000, 2001,
 2002, 2003, 2004, 2005, 2006, 2007

Soft-Lite™ has been recognized by leading industry trade journals as one of the Top 100 Window Manufacturers in the United States.



Soft-Lite™ has been recognized by Pat Summerall's Champions of Industry as one of the nation's best manufacturers. See our website at www.soft-lite.com to view the broadcasted segment from The Discovery Channel®.



Soft-Lite™ has been recognized by Window and Door Maker magazine, a leading trade journal, as one of the "Companies to Watch" in 2005.



Soft-Lite™ is an active member of industry associations, such as the Efficient Windows Collaborative. Efficient Windows Collaborative members have made a commitment to manufacture and promote energy-efficient windows. See www.efficientwindows.org for more details.



Soft-Lite™ manufactures certified products; our windows proudly carry the **AAMA Gold Label**.

Don't Just Take Our Word For It.....

Since 1934



Soft-Lite™ flies the prestigious Ohio Partnership for Excellence™ flag proudly to display our earned status as a certified OPE manufacturer.



Multiple Crystal Achievement Award Winner
 2007 Best Industry Website

Soft-Lite™ is a multiple Crystal Achievement Award Winner, an industry-recognized Standard of Excellence.



Soft-Lite™ was featured in a presentation video produced by IBM. Selecting our company from among their worldwide customer base, IBM used our integrated inventory system as a model for made-to-order inventory control.



Since 1934

Elements
Windows



Over 200,000 square feet of modern factory design on more than 20 acres near Cleveland Ohio - in the heart of Window Country, USA.

*Bringing Quality
To Light*

Soft-Lite®
Windows



Copyright © 2007
Soft-Lite LLC.
All rights reserved



*Bringing Quality
To Light*



Copyright © 2007
Soft-Lite LLC.
All rights reserved

You know the *award-winning established and experienced* manufacturer that processes your orders....

Now let's look at the **NEW World-Class** robotic equipment we invested in to fabricate your **Elements® Windows....**

**INTRODUCING THE NEW
AUTOMATED ASSEMBLY
STANDARD ...**

*Bringing Quality
To Light*

Soft-Lite[®]
Windows



Copyright © 2007
Soft-Lite LLC.
All rights reserved



Millions of dollars invested in brand-new German-engineered Stürtz automated equipment assures window fabrication free of workmanship errors resulting in highly consistent finished windows that feature industry-leading tolerances.



*Bringing Quality
To Light*

Soft-Lite®
Windows



Copyright © 2007
Soft-Lite LLC.
All rights reserved



*Automates
12 Stations*

Computer-controlled optimized equipment eliminates opportunities for workmanship errors for the ultimate consistency in finished goods. Integrated system processes incoming orders quickly to enable additional time for assembly and quality inspection resulting in quicker deliveries of quality windows.



$\pm 1/32''$
Tight
Tolerance

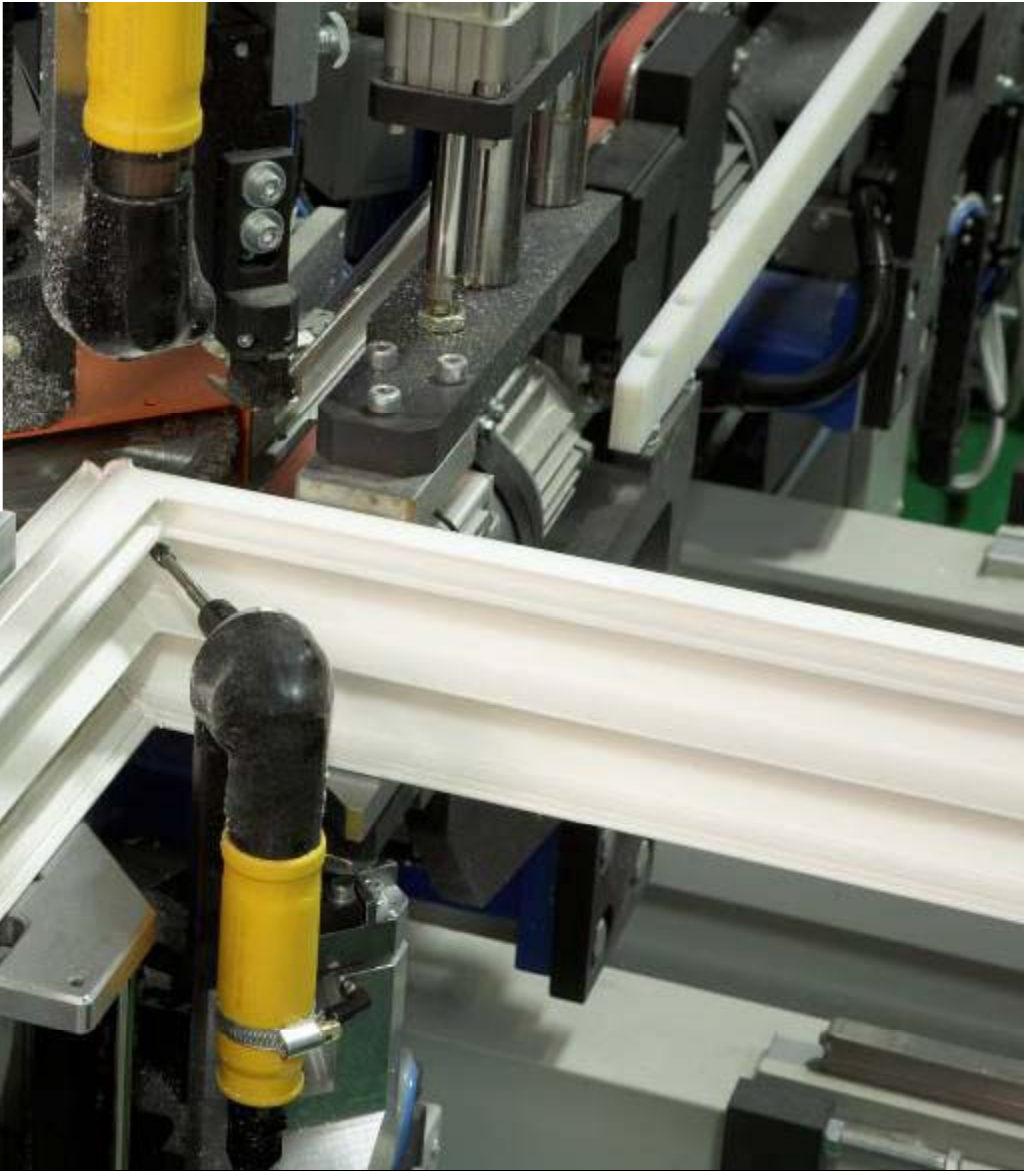
*Bringing Quality
To Light*

Soft-Lite®
Windows



Copyright © 2007
Soft-Lite LLC.
All rights reserved

To ensure “perfection”, both sashes are welded simultaneously. Before the cycle begins, sensors determine whether either sash is less than “perfect” ($\pm 1/32''$). If they are perfect, the cycle continues. If they are not perfect, the cycle stops and both sashes are rejected automatically by the equipment.



This close-up of a routing blade at very high rpm removing weld flashing from the inner profile of a frame shows the remarkable attention to detail of our high-performance equipment that results in consistently accurate window assembly – *window after window after window...*



*Bringing Quality
To Light*

Soft-Lite®
Windows

Copyright © 2007
Soft-Lite LLC.
All rights reserved

Soft-Lite® *listens to*
and *learns from its:*

- **Dealers**
- **Prospects**
- **Competition**
- **Markets**

What We Heard:

- Make the best-performing window available under **AAMA** and **NFRC** standards
- Make a window with very attractive **curb appeal**
- Add **special features** unavailable anywhere else
- Offer written, defined-market **Exclusive** in exchange for market share commitment
- Organize and maintain an Authorized **Dealer Network of Qualified Dealers**



Bringing Quality
To Light

Soft-Lite®
Windows

Copyright © 2007
Soft-Lite LLC.
All rights reserved.

Elements®
Windows & Doors

THE ELEMENTS OF
ASSURANCE



There are still three important things for you to know about your new Elements windows - who makes them, who sells and installs them, and the warranty that covers them.

1

ELEMENTS WINDOWS ARE DESIGNED AND MANUFACTURED BY SOFT-LITE WINDOWS.

This innovative window manufacturer's products have improved American homes since 1934. Don't just take our word for it, Soft-Lite has been recognized as one of the leading manufacturers of windows and doors in industry publications such as *Window & Door Magazine* and *Door and Window Manufacturer*. Soft-Lite products are Gold-Label certified by the American Architectural Manufacturers Association (AAMA) and also by the National Fenestration Rating Council (NFRC). Soft-Lite is an Energy Star Partner, a joint program of the U.S. Environmental Protection Agency and the U.S. Department of Energy that recognizes energy efficient products and practices.

2

ELEMENTS WINDOWS ARE SOLD AND INSTALLED THROUGH AN EXCLUSIVE AUTHORIZED DEALER NETWORK.

Soft-Lite has selected one dealer per region throughout its United States territories to sell and install Elements Windows. These dealers have been chosen on the basis of integrity, product knowledge and professional installation and service after the sale. All Elements dealers have met Soft-Lite's rigorous and exacting standards, and are fully certified in all aspects of Elements. An Elements Authorized Dealer is one who is recognized in your region as one of the best in the business.

3

FINALLY, ELEMENTS IS BACKED BY THE BEST WARRANTY IN THE BUSINESS.

A copy of the Elements Warranty is included in the rear pocket of this brochure.

INDUSTRY-LEADING
STRUCTURAL and THERMAL
PERFORMANCE

GOLD-LABEL
AAMA CERTIFIED
LC60

AAMA DP70	203 mph
AAMA WATER	59 mph
AAMA AIR	0.01 cfm
NFRC U-VALUE	.16



Inset Accessory Groove Design

Common to all Soft-Lite profiles

- **Welded** in corners - **Flush** on face
- “J”-channel and Nail Fin available
- Full line of available snap-in profiles
- Installer-Friendly™ caulk-line design

Stunning NEW Cove-Mold Face

- Jambs match Head for appealing symmetry

Soft-White™

Beautiful satin-finish extruded colorfast white

- Winning choice of focus group surveys against competitive “white” windows

Elements
Windows & Doors

Automated CNC Corner Cleaning

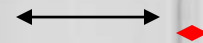
- Micro-abrasion creates consistently smooth frame weld seam

Installer-Friendly™ Capping Edge

- Flat wall allows clean butt-edge for perfect capping seam with hidden caulk lines

Recessed Frame Edge

- Designed for factory application of optional insulation wraps in three styles
- Allows delicate field adjustments in problem brick installations for perfect fit



Contoured Sash and Frame Interior

- Beautiful architectural appeal
- “Cove Molding” interior design

Industry-Leading Specified Tolerances

- Made possible by World Class robotic Stürtz equipment
- Designed for consistency of workmanship and performance



Concealed Tilt Hardware

- Durable operating mechanism for tilt-in cleaning
- Invisible tilt latches for smooth, handsome appearance of lock rail, sash

Stealth Lock System

- Cam-action compresses weather gaskets for tight seal
- Eliminates common, unsightly “boxy” lock styles
- Invisible cam keeper for added security
- Certified AAMA Forced-Entry Resistance results

Automated CNC Corner Cleaning

- Micro-abrasion creates consistently smooth sash weld seam

Double-Wall Telescoping Sill Dam

- Strongest sill design in the industry
- Ends fit snugly into jambs for best protection against infiltration
 - Tall dam height improves AAMA Test Results significantly
 - Stout weatherstrip seals the locked sash snugly

Elements®
Windows & Doors

Double Interlock

- Interlock at Meeting Rail
- Interlock at Sill

Triple Air Lock

- 5 Triple Fin Gaskets at Interlock
- Q-Ion™ Gasket in Head
- Q-Ion™ Gasket at Sill

Ultra-Smart™

Anti-bacterial
biocide weather strip
with
Triple Fin Seal





Contoured Sash and Frame Interior

- Beautiful architectural appeal
- “Cove Molding” interior design



- Passes AAMA Forced Entry Resist Test
- Will not pop out

Stealth Lock System

- Cam-action compresses weather gaskets for tight seal
- Eliminates common, unsightly “boxy” lock styles
- Invisible cam keeper for added security
- Certified AAMA Forced-Entry Resistance results

Elements®
Windows & Doors



Concealed Lock Keepers

- Added security
- Superior recessed housing for strength
- Face-mounted fasteners add leverage

Powder-Coated Metal Tilt-Latch Hardware

- Ergonomic fingertip control
- Rugged durability, very high resistance to UV degradation





Bringing Quality
To Light

Soft-Lite[®]
Windows

Copyright © 2007
Soft-Lite LLC.
All rights reserved

Recognizing The Cheaper Alternative

*...is an important
way to understand
the added-value of:*

- Thoughtful planning
- Certified performance
- Capital investments in modern equipment
- Form and Function of appealing design features.

**Choose your
“Lifetime
Purchase”
carefully...**





- ✓ POLLEN
- ✓ MOLD
- ✓ FUNGI
- ✓ BACTERIA
- ✓ DUST MITES

**Ultra-Smart™**

Gold Label
TRIPLE-FIN
Silver-based Antimicrobial
Nanotechnology
BIOCIDE
AAMA 701-04 Class A

*"In plant trials, using typical application processes on
100% polyester fabrics, bacterial survival was less than
0.1%, even after 50 washes."*

<http://www.ultra-fresh.com/tra/default.cfm>



Bringing Quality
To Light

Soft-Lite®
Windows

Copyright © 2007
Soft-Lite LLC.
All rights reserved

- METAL-FREE
- IMPRESSIVE STRENGTH
- THERMAL ENHANCEMENT
- SUPERIOR U-VALUE
- PATENT PENDING

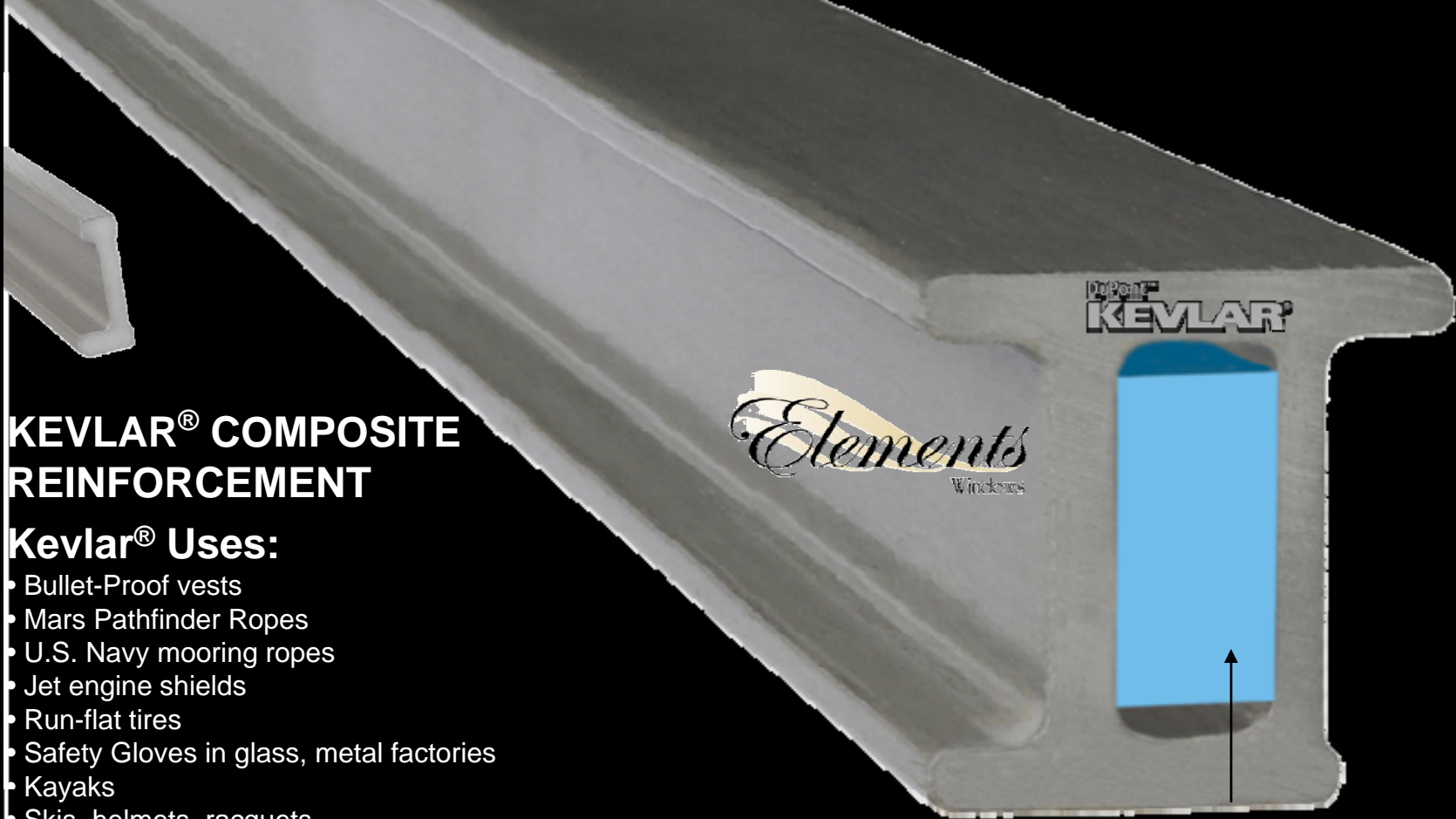


KEVLAR® COMPOSITE REINFORCEMENT

Kevlar® Uses:

- Bullet-Proof vests
- Mars Pathfinder Ropes
- U.S. Navy mooring ropes
- Jet engine shields
- Run-flat tires
- Safety Gloves in glass, metal factories
- Kayaks
- Skis, helmets, racquets...

Source: www.dupont.com; independent lab reports



Dow® R-5 Foam Insert

- Improves thermal value
- Deadens sound

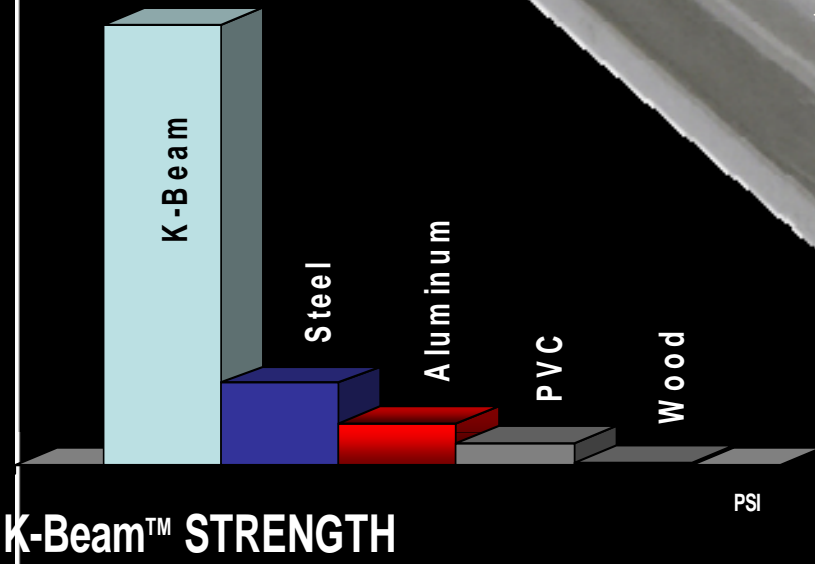
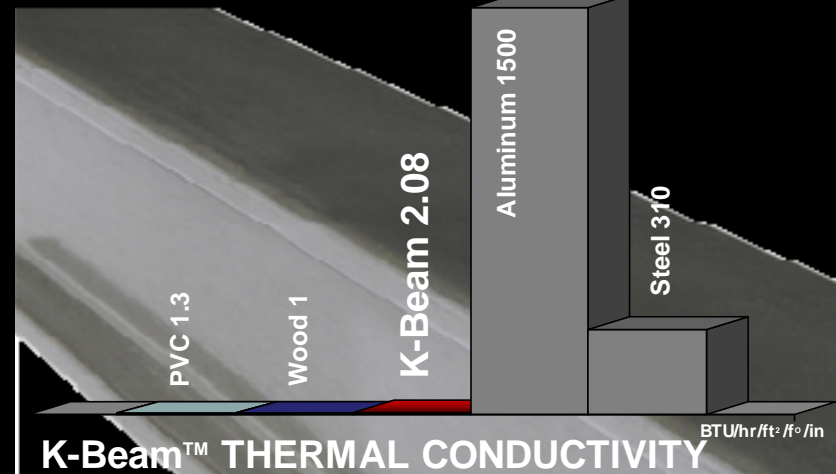


Bringing Quality To Light

Soft-Lite® Windows



Copyright © 2007 Soft-Lite LLC. All rights reserved.



721 TIMES WARMER than ALUMINUM

5 TIMES STRONGER than STEEL

HOLDS SCREW THREADS unlike FIBERGLASS

Elements Windows

DuPont™ KEVLAR®

Source: www.dupont.com; independent lab reports



DuPont® Kevlar™
Metal-Free Composite
Structural Reinforcement

7/8" or 1" Glass



Setting Block

Elements
Windows

1
2
3
4

Dow R-4 Foam Insert

Ultra-Smart™

with
Ultra-Fresh®
Biocide

- SIX weather strips with TRIPLE Fin seal
- 600" (in an 84UI Window)

Mechanical
Structural Interlock
• Fights intense wind pressure

6

Bringing Quality
To Light

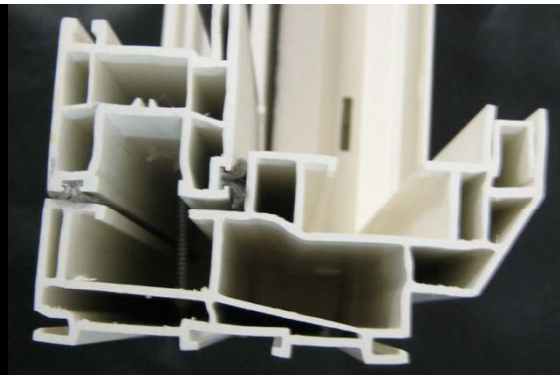


Copyright © 2007
Soft-Lite LLC.
All rights reserved

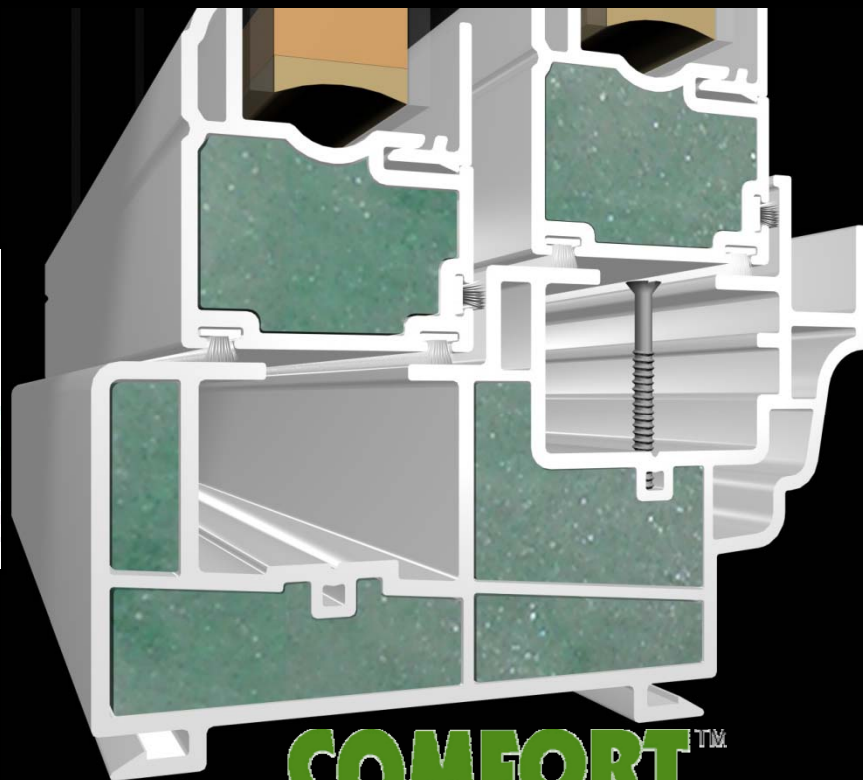


THE PROVEN LEADER

rw Devcon Futura Coatings



Bringing Quality To Light



Soft-Lite® Windows



COMFORT™
FOAM

Because it works.

Source: The Efficient Windows Collaborative

Copyright © 2007
Soft-Lite LLC.
All rights reserved



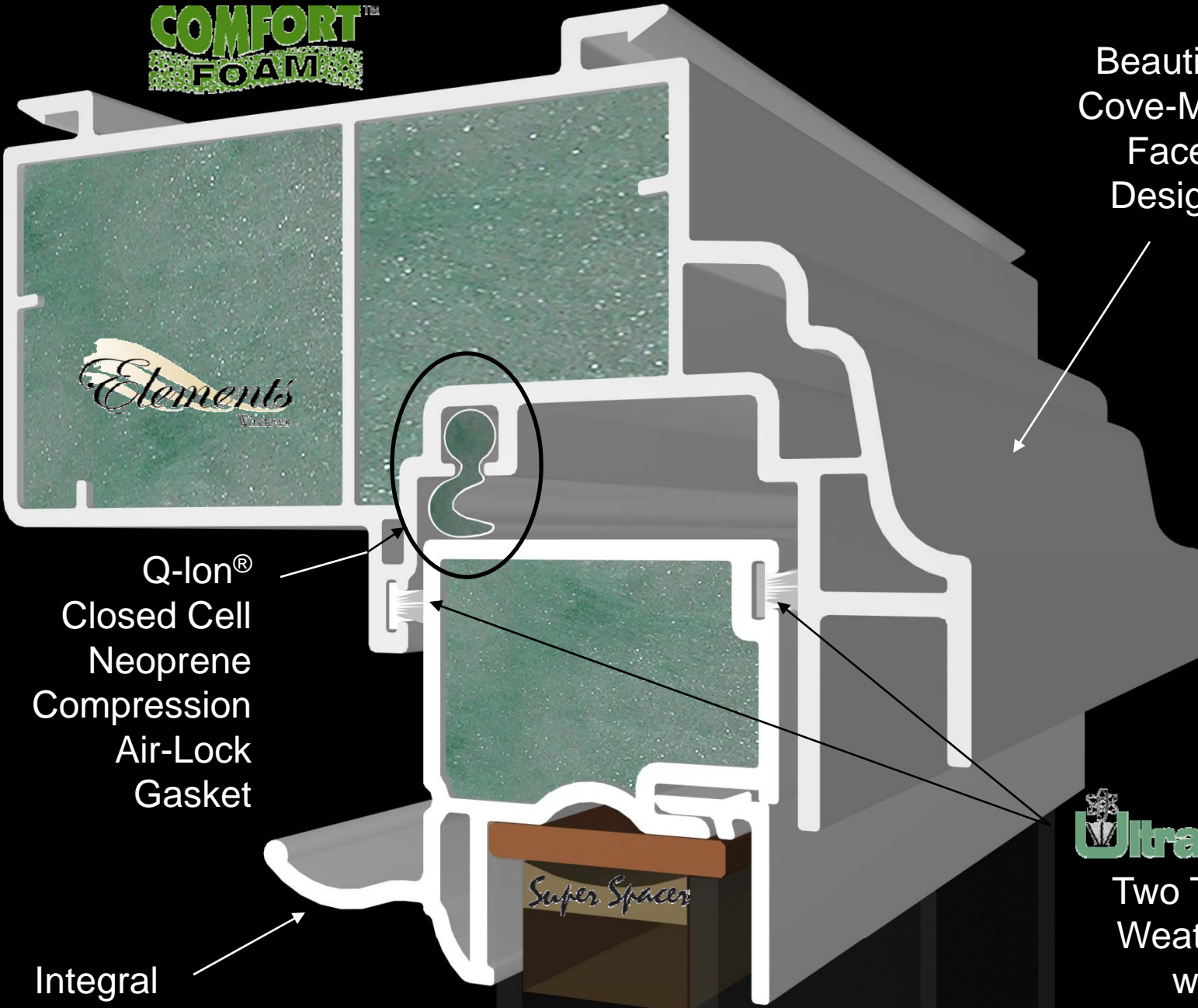
Bringing Quality To Light

Soft-Lite® Windows



Copyright © 2007 Soft-Lite LLC. All rights reserved.

COMFORT™
FOAM



Q-Ion®
Closed Cell
Neoprene
Compression
Air-Lock
Gasket

Integral
Ergonomic Lift Rail

Super Spacer

Beautiful
Cove-Mold
Face
Design

Ultra-Smart™

Two Triple-Fin
Weatherstrips
with **Ultra-Fresh®**
biocide



Bringing Quality To Light

Soft-Lite®
Windows



Copyright © 2007
Soft-Lite LLC.
All rights reserved

**Teflon®
Coated 3/4" Heavy-Duty
Constant Force
Balance System**

- Effortless, buttery-smooth sash travel
- Never needs adjusting
- Simple design
- No string, spring, or plastic pulleys
- Safety feature holds sash in place, won't fall out of jamb

Endura-Force™ Teflon-Coated Stainless Steel

Thermally Engineered Housing

- Improves thermal value of window
- Keeps coil clean
- Quiet, Smooth and Easy™ operation

Thermal Short Circuit (Metal)

Old-Technology "Block and Tackle" Balance System:

String, Spring and Pulleys

- "Block and Tackle" system in open metal housing lowers thermal performance.
- Relies upon string to operate; easy to cut, snap, or break.
- With use becomes noisy and hard to operate.





“No feature of any window is as critical to outstanding air and water performance as is the sill design.”

WARNING!
No barrier or diversion designed into this sill

**Estimated
AAMA DP15, R15**

- 26mph worse on water leaks than *Elements*[™]
- 109mph worse on wind load than *Elements*[™]

BUYER BEWARE!
Butt-joint relies on caulk applied manually to fight water leaks



*Bringing Quality
To Light*

Soft-Lite®
Windows



Copyright © 2007
Soft-Lite LLC.
All rights reserved

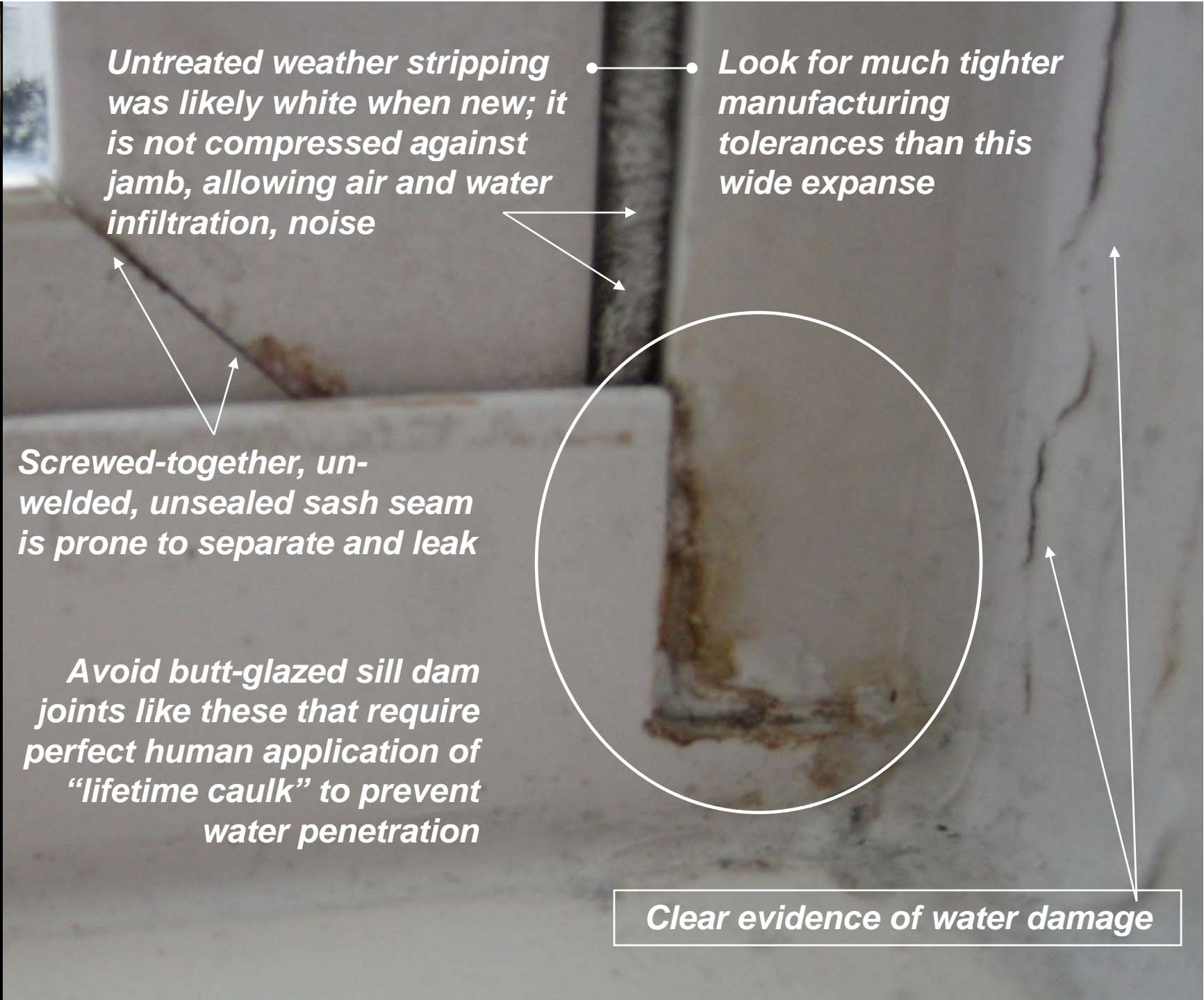
Untreated weather stripping was likely white when new; it is not compressed against jamb, allowing air and water infiltration, noise

Look for much tighter manufacturing tolerances than this wide expanse

Screwed-together, un-welded, unsealed sash seam is prone to separate and leak

Avoid butt-glazed sill dam joints like these that require perfect human application of "lifetime caulk" to prevent water penetration

Clear evidence of water damage



“No feature of any window is as critical to outstanding air and water performance as is the sill design.”

*Bringing Quality
To Light*

Ultra-Smart™
TRIPLE FIN
with biocide

Double Wall
Mortised
Sill Dam

Soft-Seal™
Q-Ion® Neoprene
Gasket and Rail

- Compression sash gasket
- Proven design improves AAMA Test Results
- Provides an additional barrier to air and water penetration

Structural Interlock

- Secures sash-sill fit under intense wind loads
- Proven design improves AAMA Test Results
- Adds additional barrier and diversion

DURA-SILL
BARRIERS & DIVERSIONS™

COMFORT™
FOAM

Double Chamber Thermal Sill Enhancement

Soft-Lite®
Windows



Copyright © 2007
Soft-Lite LLC.
All rights reserved

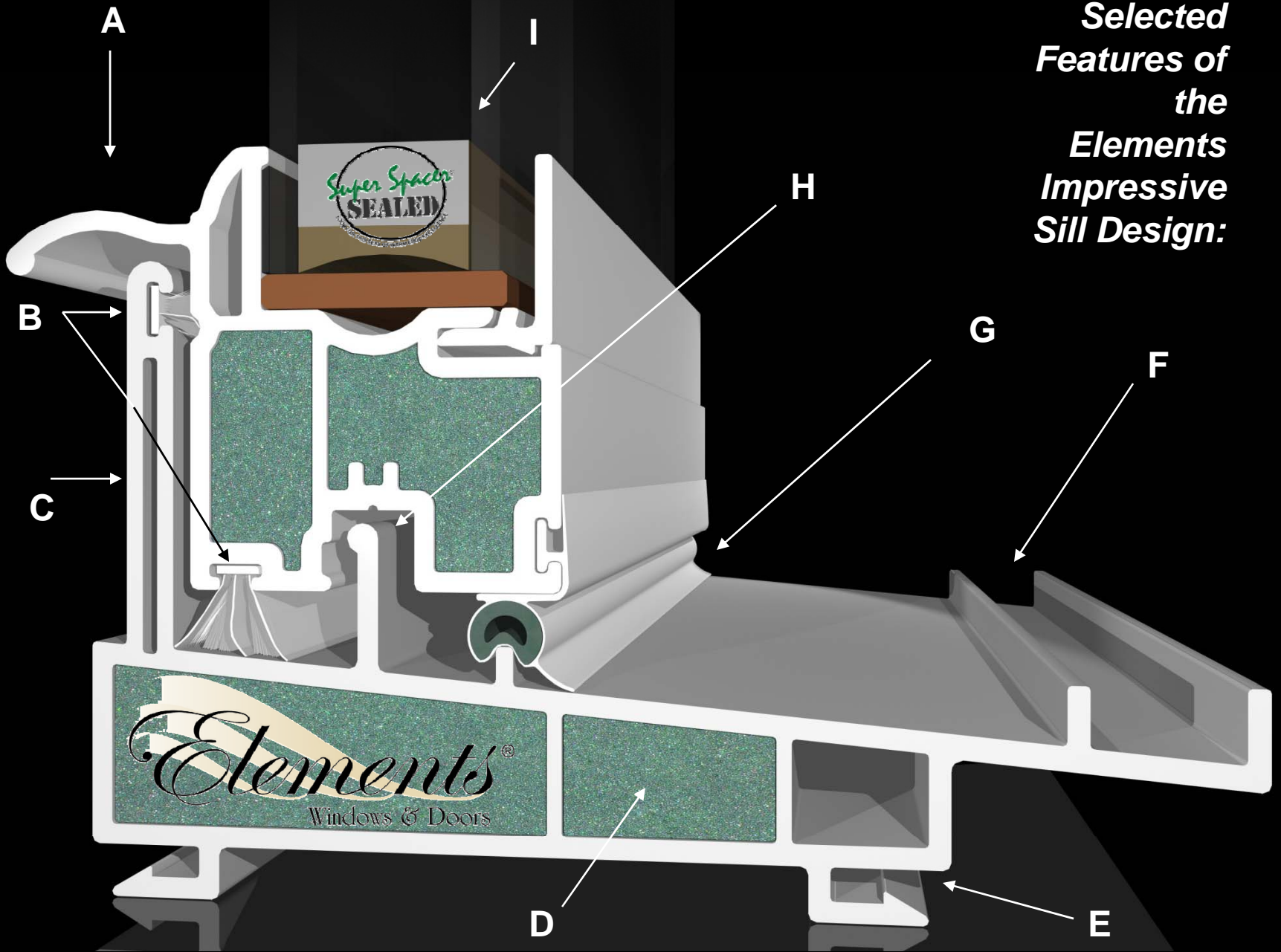


*Bringing Quality
To Light*

Soft-Lite®
Windows



Copyright © 2007
Soft-Lite LLC.
All rights reserved

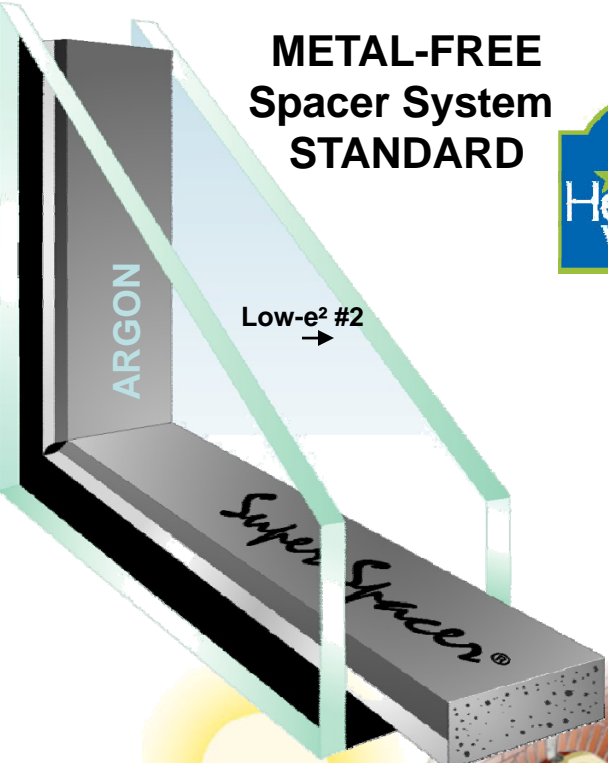


**Describe the
Selected
Features of
the
Elements
Impressive
Sill Design:**

Bringing Quality To Light

Soft-Lite®
Windows

Copyright © 2007
Soft-Lite LLC.
All rights reserved.



Standard Feature
Super Spacer®

Elements
Windows

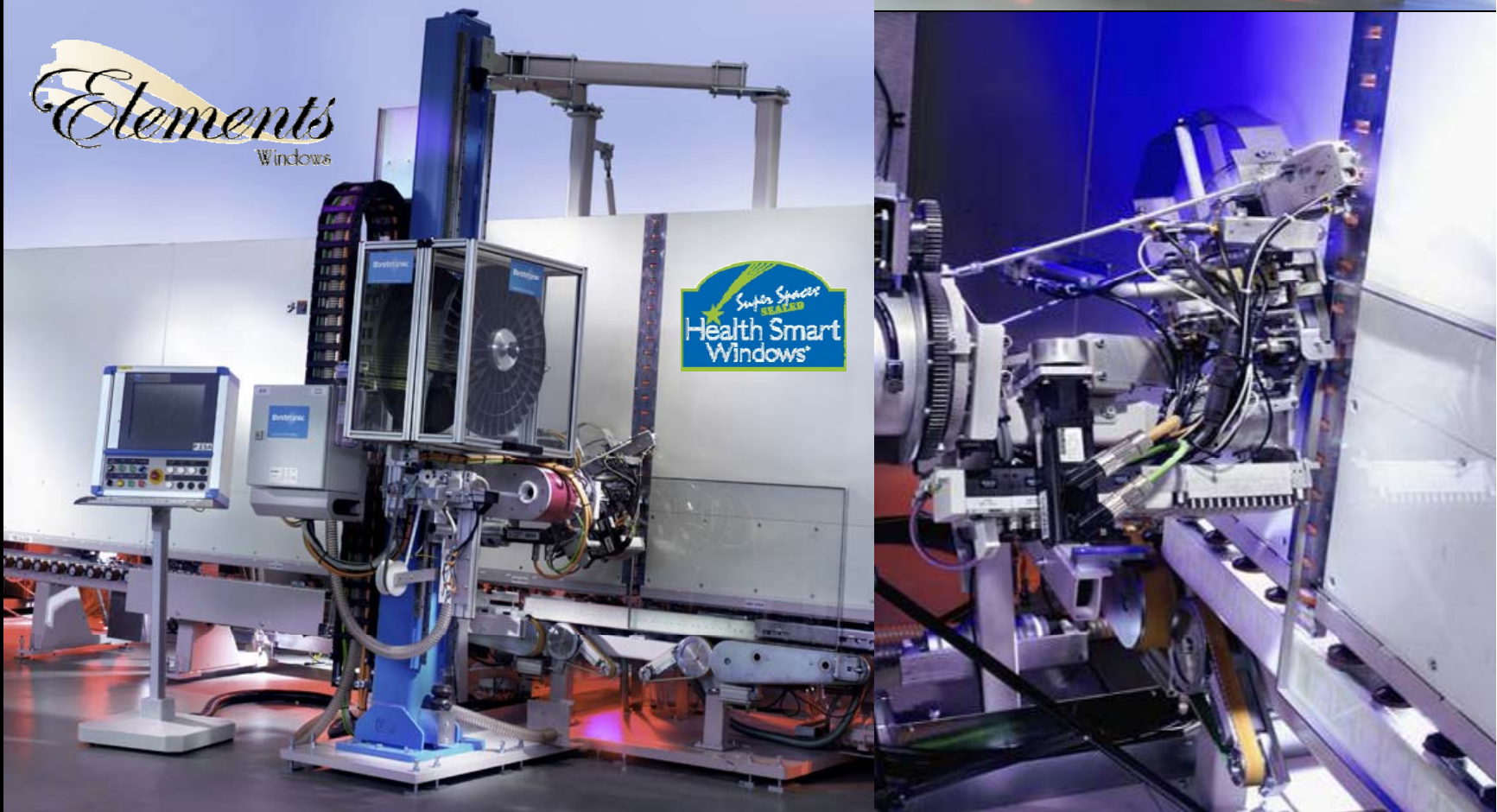


See our Glass Basics Training Module for more details

Completely Robotic IG with Automated Gas Filling



See our **Glass Basics Training Module** for more details



*Bringing Quality
To Light*

Soft-Lite®
Windows



Copyright © 2007
Soft-Lite LLC.
All rights reserved



*Bringing Quality
To Light*



Copyright © 2007
Soft-Lite LLC.
All rights reserved

The Established Manufacturer

The NEW *World Class* Equipment

Elements™ High Performance Window



Now - let's Measure, Quantify and Define

“High Performance”



15419	AAMA	QUALITY CONTROL & TESTING	SERIES: ELEMENTS DH20	THIS PRODUCT HAS BEEN RATED IN ACCORDANCE WITH NFRC 100 438-027
		AAMA CERTIFICATION PROGRAM	AAMA / NWWDAA 101/L.S. 2-97	
		AMERICAN NATIONAL STANDARDS INSTITUTE A-1-10 VALIDATOR	H-LC40-44X77 H-LC60*-44X60	
		MFR. CODE: SL-1		

AAMA Gold Label
(industry example)



Gold-Label Certified AAMA Test Results

<u>Water Resistance</u> Does not leak under equivalent of 8" of rain per hour pressured under a wind load of:	<u>AAMA Residential Rating</u> Set by the lower score of either water or DP test results:	<u>Uniform Load</u> <u>"Design Pressure" (DP)</u> Wind load the window can withstand before breaking:
33 mph	R15	94 mph
34 mph	R20	108 mph
38 mph	R25	121 mph
42 mph	R30	131 mph
45 mph	R35	143 mph
48 mph	R40	153 mph
51 mph	R45	162 mph
54 mph	R50	171 mph
56 mph	R55	180 mph
59 mph	R60	187 mph
62 mph	R65	195 mph
64 mph	R70DP70	203 mph
66 mph	R75	210 mph
69 mph	R80	217 mph

*Bringing Quality
To Light*



Copyright © 2007
Soft-Lite LLC.
All rights reserved

Rev. 011007



AAMA GOLD LABEL

Certified **R60** and **DP70** Performance



*Bringing Quality
To Light*



AAMA Certification Results	AAMA Industry Minimum	<i>Elements</i> Windows	BETTER THAN Industry Minimum
AIR	.30 cfm	.01 cfm	30x's
WATER	33mph	59 mph	79%
DESIGN PRESSURE <i>(Structural Load)</i>	94mph	203 mph	2x's

Test results published on: www.aamanet.org

See our **AAMA/NFRC Training Module** for more details

Copyright © 2007
Soft-Lite LLC.
All rights reserved



*Bringing Quality
To Light*

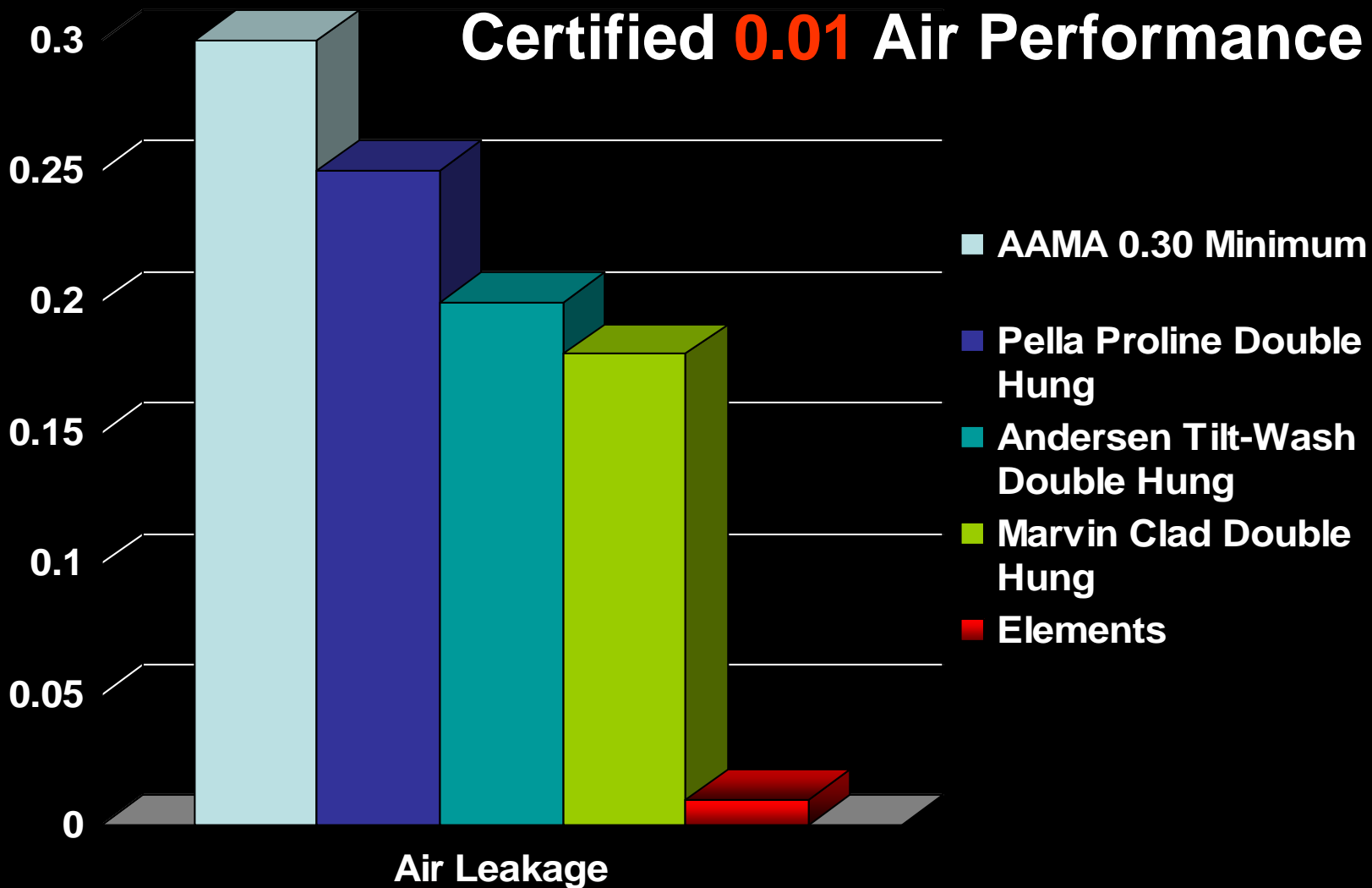
Soft-Lite®
Windows



Copyright © 2007
Soft-Lite LLC.
All rights reserved



AAMA GOLD LABEL Certified **0.01** Air Performance



Test results published on: www.aamanet.org

Measured air leakage in cubic feet per minute (cfm) at static 25mph

See our **AAMA/NFRC Training Module** for more details



NFRC Thermal Test Results Certified Performance



What is the Certified NFRC U-value
of the **Elements™ Window**?



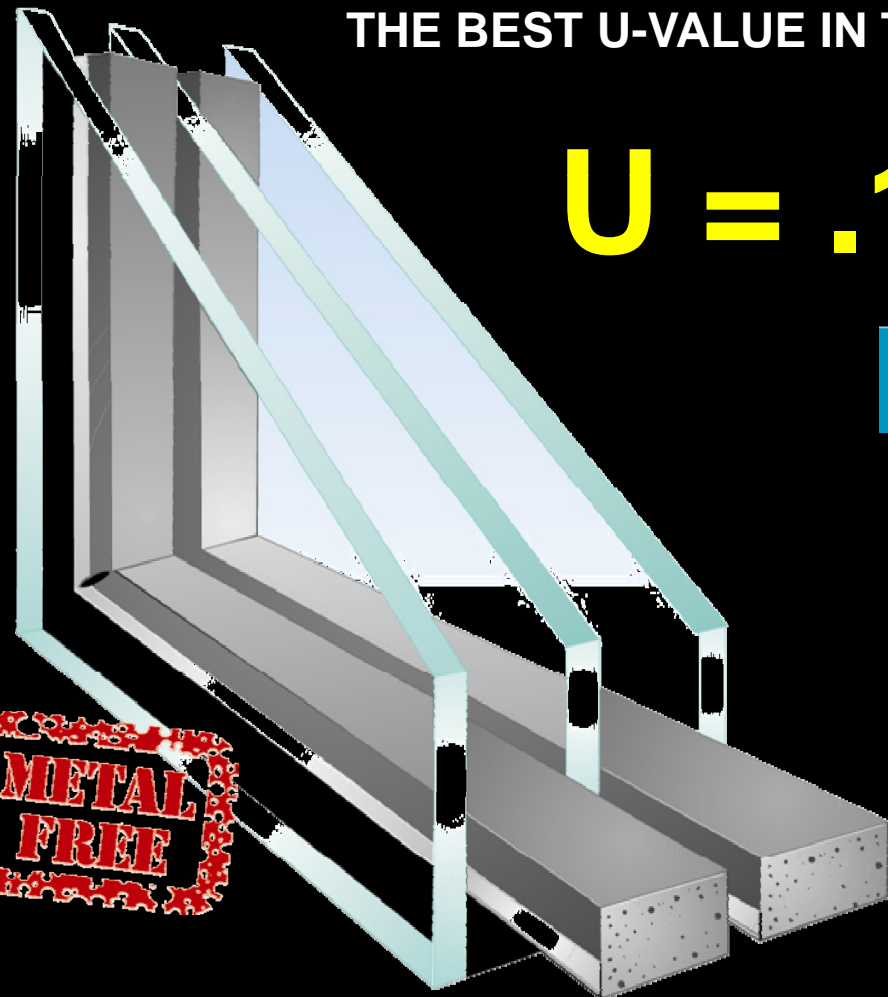
THE BEST U-VALUE IN THE BUSINESS

U = .16

Ultimate Glass™

Super Spacer®

Triple-pane with Low-e² (2) and Low-e² (5) with Krypton and Super Spacer®



Bringing Quality
To Light

Soft-Lite®
Windows



Copyright © 2007
Soft-Lite LLC.
All rights reserved.



NFRC Thermal Test Results Certified Performance



What is the Certified NFRC U-value
of the **Elements™ Window**?

STANDARD DOUBLE-PANE GLASS



U = .28



Super Spacer®

Double-pane with
Low-e² (2) with
Argon and Super
Spacer®

*Bringing Quality
To Light*




Copyright © 2007
Soft-Lite LLC.
All rights reserved.




NFRC Thermal Test Results

Certified Overall Thermal Performance

Bringing Quality To Light




National Fenestration Rating Council®



VINYL DOUBLE HUNG ELEMENTS
Double Glazing, Argon Fill, Low E

ENERGY PERFORMANCE RATINGS	
U-Factor (U.S./I-P) 0.28	Solar Heat Gain Coefficient 0.28
ADDITIONAL PERFORMANCE RATINGS	
Visible Transmittance 0.51	Condensation Resistance —

NFRC certifies that these ratings conform to applicable NFRC procedures for determining whole window thermal performance. NFRC ratings are determined for a fixed set of environmental conditions, and a fixed window size. NFRC does not recommend any product and does not warrant the suitability of any product for any specific use. Consult manufacturer's literature for other product performance information.
www.nfrc.org



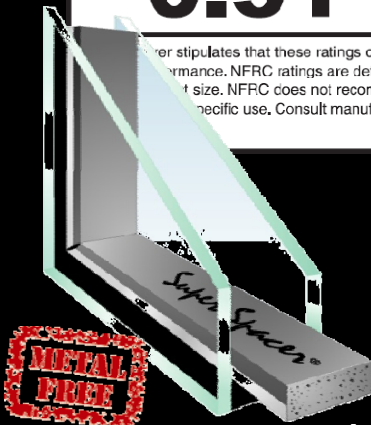
National Fenestration Rating Council®



VINYL DOUBLE HUNG ELEMENTS
Triple Glazing, Krypton Fill, Low E

ENERGY PERFORMANCE RATINGS	
U-Factor (U.S./I-P) 0.16	Solar Heat Gain Coefficient 0.24
ADDITIONAL PERFORMANCE RATINGS	
Visible Transmittance 0.40	Condensation Resistance —

NFRC certifies that these ratings conform to applicable NFRC procedures for determining whole window thermal performance. NFRC ratings are determined for a fixed set of environmental conditions, and a fixed window size. NFRC does not recommend any product and does not warrant the suitability of any product for any specific use. Consult manufacturer's literature for other product performance information.
www.nfrc.org



Super Spacer®
Low-e² (2)
Argon



Ultimate™:
75% Better U-Factor
17% More Shade (SHGC)
28% Less Clarity (VT)



Ultimate Glass™

Super Spacer®

Low-e² (2,5)
Krypton (2)



See our AAMA/NFRC Training Module for more details

Copyright © 2007
Soft-Lite LLC.
All rights reserved



NFRC Thermal Test Results

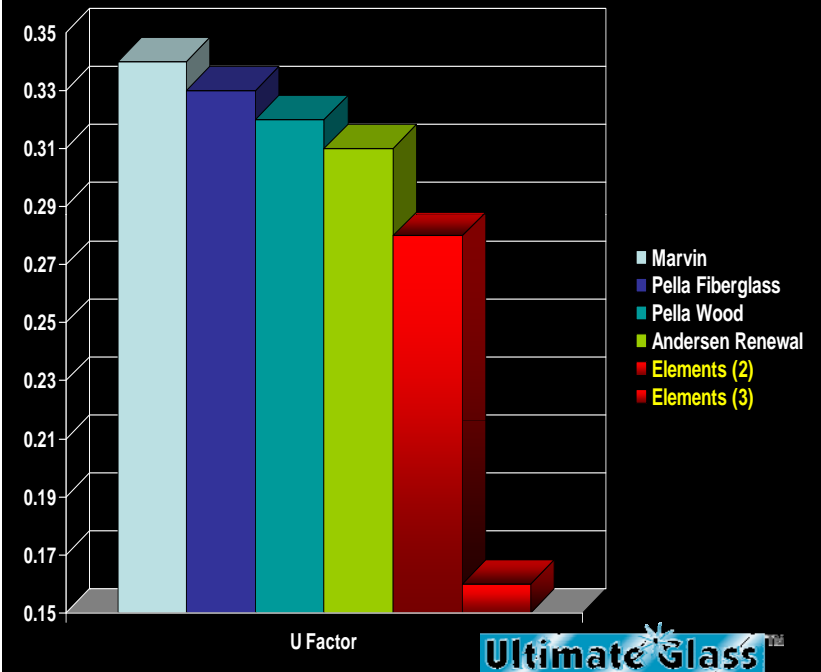
Certified Overall Thermal Performance

Bringing Quality To Light

Soft-Lite®
Windows

	Double Pane / Triple Pane
Marvin Clad Ultimate DH (CPD Mar-N-276-00004)	.34 / ?
Pella Fiberglass DH (CPD Pel-N-102-00005)	.33 / ?
Pella Wood DH (CPD Pel-N-34-00151)	.32 / ?
Andersen Renewal DH (CPD And-N-29-00061)	.31 / ?
Elements® by Soft-Lite DH	.28 / .16

National Fenestration Rating Council



Super Spacer®



See our AAMA/NFRC Training Module for more details

Additional Options



Interior/Exterior Vinyl Colors

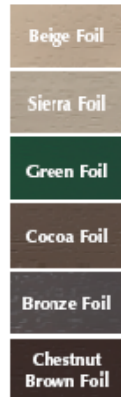


*Coming soon.

Interior Woodgrain Colors



Exterior Foil Laminates*



Standard Exterior Vinyl Colors



Additional custom colors to match any exterior available. Please see your Soft-Lite dealer for details about our custom color program!
Actual color samples may vary from printed brochure. See your professional remodeler for more precise color representations.

Decorative Grids



Standard grids

Contour grids

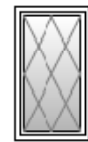
Standard and contour grids offered in a variety of options. Actual color samples may vary from printed brochure. Grid patterns vary based on size and configuration of window. See your professional remodeler for more precise color representations and configuration availability.



Sun Burst (standard only)



Star Burst (standard and contour)



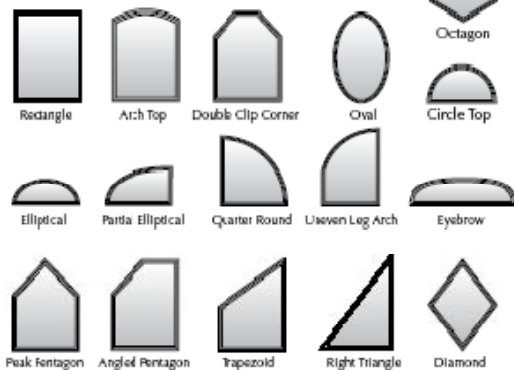
Diamond (standard only)



Colonial (standard and contour)

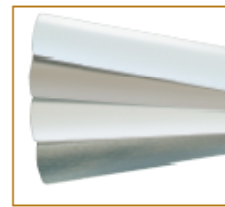
Special Shapes

For special openings we offer special shapes with matching frame profiles and glass options. All special shapes are custom built, like all of our windows, to your specifications.



Miniblinds

Never clean miniblinds again. All windows (except awning windows and some special shapes) are available with internal miniblinds in a tilt-only option. Patio doors are available with internal miniblinds that both tilt and raise.



Internal miniblinds are available in white, beige, cream and chrome.



COLOR YOUR WORLD™

Soft-Lite® has earned a welcome reputation for offering the broadest selection of options in the vinyl window industry.

Our impressive *Elements*® catalog features a few of the many available supplemental window configurations that are the trademark of *True Custom Manufacturing*™.

Along our Journey to World Class™ ...

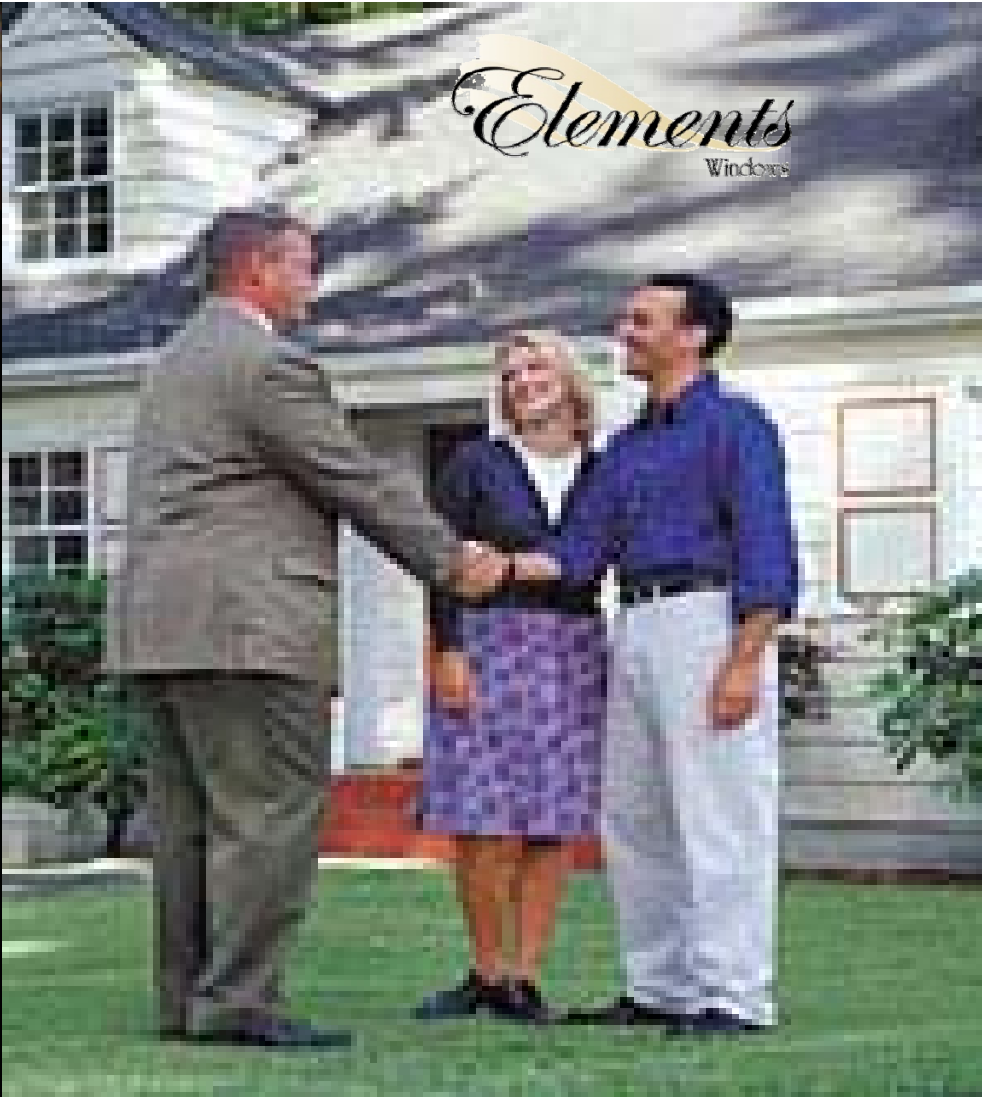
Nobody Gives You More™



Bringing Quality
To Light

Soft-Lite®
Windows

Copyright © 2007
Soft-Lite LLC.
All rights reserved.



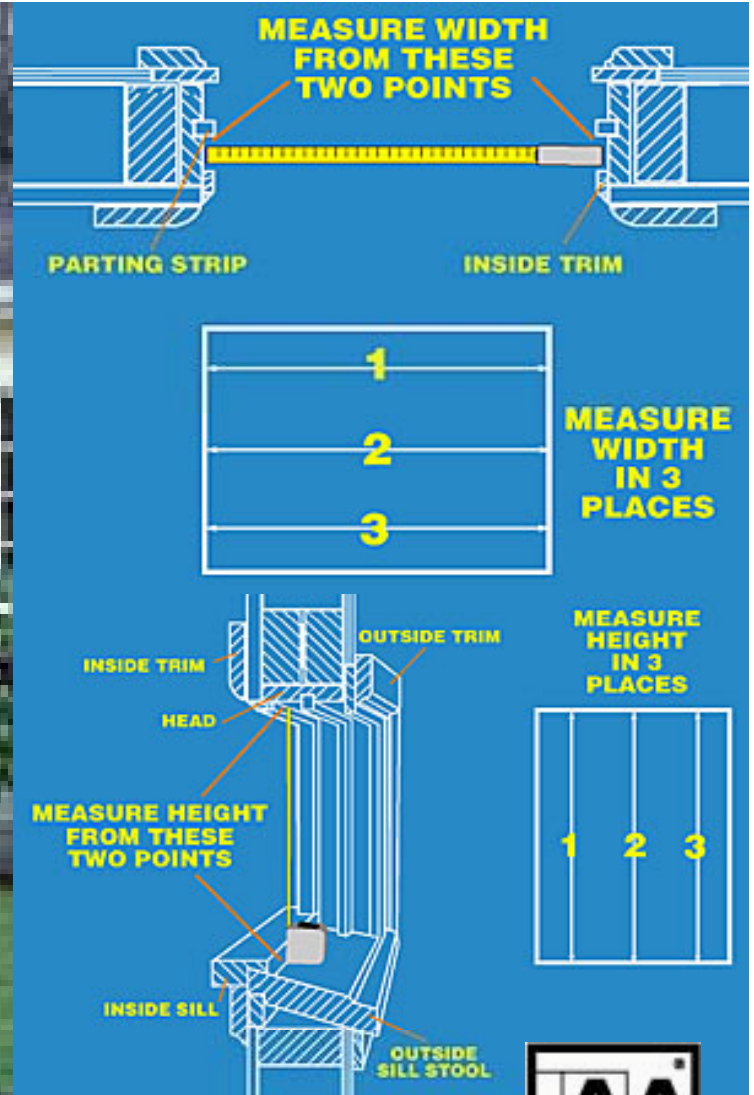
Elements
Windows

Your Sales Effort Matters
Certified Professional Installation Matters

INSTALLATION™
Masters



Show them you're an
InstallationMaster™
...and watch your business grow.





Presents

Educational Achievement

ELEMENTS WINDOW MODULE

To

Your Name Here

May 21, 2008



Sell The Truth™



Ten Questions:

1. With our Ultimate™ Glass Package, what is the U-value of our Elements™ Double Hung?
.16

2. What is the configuration of our Ultimate™ Glass Package?
Triple pane with low-e on surfaces two and five with krypton gas and Super Spacer®

3. Name our primary automated equipment brand and three key features of this capital investment:
Stürtz; Consistent assembly; eliminates opportunities for workmanship errors; very tight tolerances

4. Name four features of our **Dura-Sill™** sill design and how each benefits the home owner:
True sloped sill; mortised, tall sill dam into jamb; compression gasket and rail; structural sash rail

5. Describe the balancer system of the Elements™ Window:
True ¾" Teflon®-coated stainless steel constant force Endura-Force™ never needs adjustment, buttery smooth

6. What is unique about our **Dura-Latch™** vent latch that restricts the travel of the sash?
The first vent latch or stop that passes AAMA Forced Entry Resistance test; won't pop out

7. What is **ILTIS™**?
A unique locking hardware system that eliminates visible tilt latches on the lock rail and enables one-touch operation of the tilt-in feature for inside cleaning of exterior surfaces of the glass.

8. How many interlocks and compression seals does Elements™ have and where are they?
Double Interlock System includes one interlock at the lock rail and one in the sill. Triple Air Lock system with compression seals with Q-Ion™ in Head, Q-Ion™ Soft-Seal™ at Sill, and 5 Ultra-Smart™ strips at interlock.

9. What is **Ultra-Fresh®**, where is it in the Elements™ window, and how many fins are involved?
Anti-microbial treatment in the Ultra-Smart™ weather stripping that includes three fins (others have one)

10. What is unique about **K-Beam®** and what does it do?
Non-conductive, thermally improved composite made of polyurethane, strengthened with Kevlar® fibers and filled with Dow® soft-expanding foam for added thermal performance.

Bonus Q:

Contest: Present as many features and benefits of Elements™ as you can in 60 seconds.

Bringing Quality
To Light



Copyright © 2007
Soft-Lite LLC.
All rights reserved.

